

Vehicle Tracking, Fleet Management, and Field Mobility Automation Systems

There is a bewildering array of options for anyone who tries to investigate automating a field staff. Sure, we all know about cell phones, but once you want to go past voice communications into GPS services, data services, and automation to support your field operations, things get complex fast. Trying to make sense of the services and costs can be difficult, especially for services offered through public carriers like cell companies.

In an effort to make sense of this market for small and medium businesses, FIT Systems offers a number of best-of-breed mobility automation solutions:

- **Tier One: Tracking and Dispatch**
A GPS and data solution, integrated with wireless data connectivity, serves as a starting point for mobile applications. The FIT Systems' Tier One solution provides the basic hardware and web-based software to track and dispatch your vehicles combined with wireless data services in one easy to understand and use package. This package includes all the reporting features needed to integrate the solution into your day-to-day business management.
- **Tier Two: Messaging and Navigation**
Adding in-vehicle consoles that provide basic messaging or messaging and voice navigation services upgrades the Tier One offering. The FIT Systems' Tier Two solution increases the productivity of your fleet by expanding and enhancing the vehicle-based automation features.
- **Tier Three: Mobile Business Process Automation**
Adding forms and transaction automation software applications provides enterprise-level integration between your financial and IT systems with the field service front-line staff. These web-based solutions are targeted at service and property management firms, and provide wireless support for replacing paper and manual processes with fully computerized business applications.
- FIT Systems provides 24/7 operations support for all of our mobility solutions, and we are backed by national and global data centers. Data is securely available from any location via the web.

Tier One – Tracking/Dispatch: Navman Solutions

VEHICLE TRACKING

Vehicle tracking is the core of the Navman solution and provides you with real-time visibility and historical reporting. Navman provides custom in-vehicle integration capabilities through the ConEx product.

- Reduce fuel and maintenance costs
- Increase number of jobs through less paperwork
- Reduce excessive personal mileage
- Clear visibility of vehicle productivity



COST: From \$1.50/day/Vehicle

SAVINGS: Avg. \$6600 annual/per vehicle

Tier Two – Messaging/Navigation: Navman Solutions

VEHICLE MESSAGING

The Mobile Data Terminal (MDT) allows low-cost and efficient communication between the office and the vehicle Driver ID enables you to manage by both vehicle and driver activities.

- Reduce your phone bills
- Get fast replies from vehicles through canned messages
- Reduce paperwork-for time on site and invoicing
- Meet government and company compliance requirements



COST: From \$0.27/day/vehicle

SAVINGS: Avg. \$220 annual/per vehicle

NAVIGATION

Navman's revolutionary M-Nav is an integrated messaging and navigation device. The M-Nav connects into the tracking device for seamless communication, providing full on-board turn by turn navigation.

- One-touch automated route acceptance & navigation
- Increased productivity by reducing wasted travel time
- Fuel cost reduction through optimized routing
- Integrated messaging



COST: From \$0.60/day/vehicle

SAVINGS: Avg. \$6000 annual/per vehicle

Tier Three – Mobile Business Process Automation: Bizspeed's GoRoam Solution

FIELD SERVICE AUTOMATION

Using Bizspeed's GoRoam suite of Field Service Automation system allows service organizations to eliminate manual systems and integrate scheduling, billing, and work order process with accounting systems. This improves flexibility reduces costs, increases accuracy and cuts delays in business transactions that impact the whole chain of operations from production to payment. With the GoRoam suite, your information is available to your staff in the field where it can do you and your customers the most good.

- Eliminate paper dispatches
- Automate the collection of data in the field
- Eliminate redundant data entry – orders, receipts, sales
- Reduce cell phone calls for data/information transfer
- Eliminate manual data entry errors
- Ensure accurate pricing of products delivered
- Get accurate & timely inventory
- Know where my trucks are and provide directions
- Provide Proof of Delivery to customers



COST: From \$3.80/day/vehicle

SAVINGS: Avg. ROI is 6 to 12 months for fleets of 10 or more vehicles